

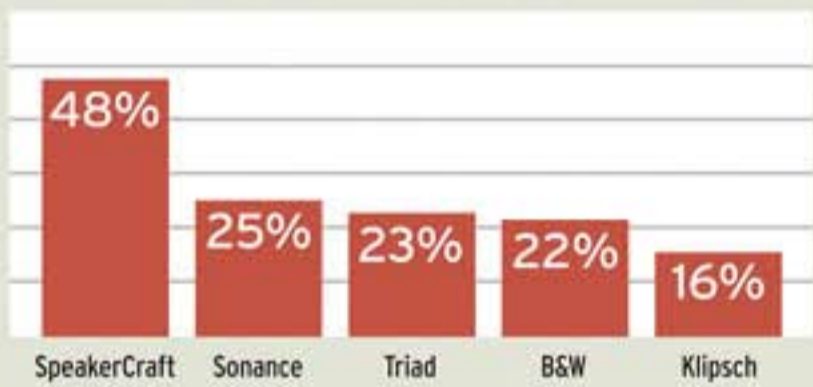
WE MUST BE DOING SOMETHING RIGHT!

The latest issue of CE Pro magazine is just hitting newsstands and enclosed is a list of the brands most used by the top 100 dealers in the country. We are very pleased with the results.

| CEPro 100 Product Analysis

In-Wall/In-Ceiling Speakers

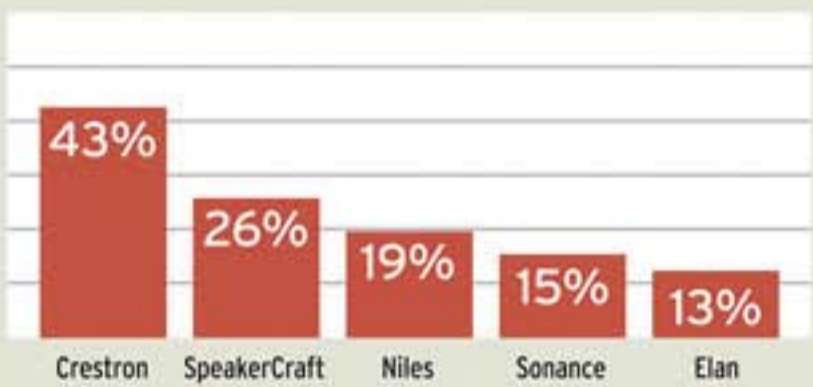
This year's five most popular vendors remain unchanged from a year ago. SpeakerCraft leads with 48 of the 100 installers employing its products. Triad and Klipsch are also well represented within the in-wall/in-ceiling category.



Once again we are the industry leader in the in-wall/in-ceiling speaker category at almost twice the percentage of our closest competitor.

Multichannel Amps

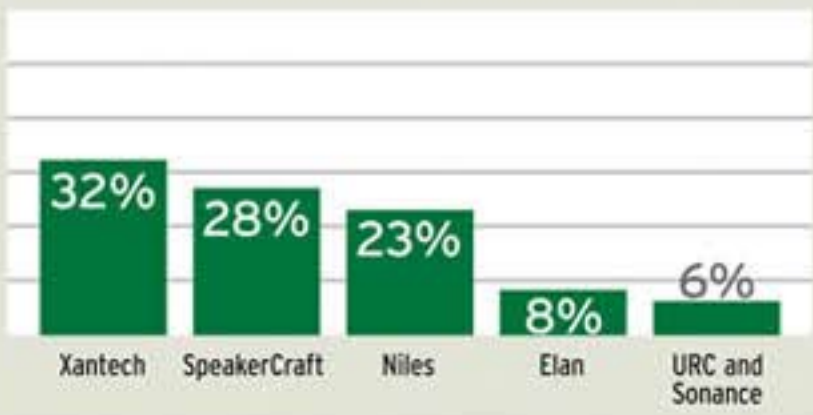
Leveraging its strength in the control category, Crestron is this year's top provider of multichannel amplifiers, surpassing traditional multiroom audio companies SpeakerCraft, Niles, Sonance and Elan.



At 26% we are in a solid second place in the multi-channel amplifier category.

IR

The category of IR used to be dominated by Xantech. These days, competition is tighter. Xantech still leads the way, but historic custom rivals SpeakerCraft and Niles have traded positions. SpeakerCraft gained five dealers; Niles lost four.



Our IR business is booming as evidenced by the slim lead held by our sister company Xantech.